

Introduction to Wdesk 100% Cloud Based

	What to Show		
	Log in to Wdesk home page Hover over each document type (Doc, Presentation and Spreadsheet)		
	Talking Points	The Value to the Customer	
Introduction to Wdesk	Access anywhere, anytime; always working on latest version of platform	User friendly interface enabling faster onboarding and easy adoption	
100% Cloud Based	100% cloud based platform with document, presentation and spreadsheet capabilities	Centralized and controlled document repository; reducing exposures to data loss and departmental silos	
	Configurable dashboard		
	Enterprise cloud security with granular permission user based access	Enterprise security and control with full audit control and tracking of documents and users	
	What to Show		
	Open files from landing page Open Avikro Annual Report		
	Talking Points	The Value to the Customer	
Files and Document Editor	Single central repository for your reports	Eliminate the need to access multiple share drives to access the data	
Laitor	Configurable structure and granular based permissioning	Store all dedicated documentation in one central place	
	Org will still have control over who can access what documents	Structure the report to fit the needs of the finance accounts team	





	What to Show	
	Links in table (PnL); navigate to source spreadsheet Introduce spreadsheet functionality and main features Explain data integration; explain how TB data is mapped to tables via cross sheet formulas Linking example making a change to revenue	
	Talking Points	The Value to the Customer
Managing Data - Trial Balance and Spreadsheet	Charts and tables are live and dynamic, embedded into the document; scale linking to multiple destinations	Wdesk decreases risk of inconsistent data and human error throughout reporting; ensures accuracy and consistency and reduces the effort when making changes
Linking	Full visibility into all usages of the data point across all spreadsheets, documents and presentations	Real-time insights lead to faster, better planning and business decisions
	Wdesk offers direct import and export capabilities as well as an API and pre-build connectors	Data flows in connected systems; linked data within Wdesk gives customers confidence in the accuracy of their data; imports happen directly from source systems to eliminate manual entry errors; automated refresh ensures up-to-date data



		What to Show	
		Publish changes and open history panel (multiple revisions; multiple people) Add milestone Create and open Blackline Send for review (Comments and Tasking)	
		Talking Points	The Value to the Customer
		Report is saved every 5 minutes; add milestones to mark critical revisions of the report	Complete visibility into all changes and updates; no risk of losing work
	Complete Audit Trail	Revisions track all modifications; provide a detailed and complete audit trail of who, what, when, and where changes have been made	
		Wdesk publishes changes to single active document and any linked documents; instantly elevates all users to the current revision	Reduce time spent with auditors and audit fees allowing for faster review cycles
		Full visibility of all changes throughout the reporting period; compare and review any two revisions of a document to see exactly what has changed	



What to Show		to Show
	Navigate to the XBRL tab and turn on XBRL Turn on "Cell Highlights" Review Fact Panel XHTML format	
	Talking Points	The Value to the Customer
Blackline Functionality	Integrated vs Bolt on; tools fully supporting integrated reporting - house XBRL within the document; produce PDF and Inline XBRL formats at any time; both formats available to auditors simultaneously and allowing a single audit process	A single platform, "W for ESEF" allows for an integrated process for ESEF compliance, including XBRL tagging and validations, the XHTML with Inline XBRL format requirement, internal and external sign-off and PDF export
More time spent on analysis; complete filing document	XBRL tab has powerful features for simple viewing and reviewing of live content in the XBRL inline; Turn on "Cell highlights" within the XBRL tab; all portions of the document that have iXBRL applied will be instantly highlighted and identified	Utilizing the "Review as" ensures the applied XBRL is presented
	Ensures accuracy during the tagging process; the 'Review as' feature allows us to look at the iXBRL tagging to check in detail the aspects that make up these XBRL facts (i.e., the date and the accuracy)	accurately; enables organizations to review XBRL early on in the process rather than having to wait till document is complete



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Blackline Functionality More time spent on analysis; complete filing document	Once tagging is complete the validation and verification of the data as well as the submission of the report to the regulators is done from a single integrated space; the XBRL Blackline capability enables orgs to review XBRL early in the process and focus on just the changes made to the document between two versions of it across a certain time period	Reviewing early on in the process is something traditional bolt-on tools are unable to provide; organization can focus their review on changes as they get closer to filing; allows organizations to spend more time on analysis and have a complete filing document
	Open XHTML Format shows both the human-readable file and machine-readable version	This is the same information that will be checked by external auditors; functionalities translate in a simplified validation cycle, a shorter audit process; real-time visibility into your filing document